

VOICE, DATA & SECURITY
DISCOUNTS OVERVIEW

NONPROFIT

TECHNOLOGY SOLUTIONS

VOICE • DATA • SECURITY

501(c)3
TECHNOLOGY
INITIATIVE

Our Mission Is To Help You Do More With Less!



SURPRISING... I KNOW!

It must be hard to imagine a technology company that actually wants to help your Nonprofit Organization **SAVE MONEY**, but **THAT'S EXACTLY WHAT WE DO!**

We Provide Nonprofits Huge Discounts On:

- Digital and IP Telephone Systems
INCLUDING ON-PREMISE, MULTI-FACILITY & VOIP / CLOUD HOSTED
- Mass Notification and Paging Systems
INCLUDING CALL BUTTONS, TALK-BACK & EMERGENCY ALERTS
- Networking and CyberSecurity Solutions
INCLUDING HARDWARE, SOFTWARE & MANAGED SERVICES
- Surveillance and Security Systems
INCLUDING CAMERAS, ACCESS CONTROL & INTRUSION / ALARM
- Voice, Data and Security Services
INCLUDING ALL ANCILLARY LABOR, SUPPORT & MAINTENANCE



Voice

Digital and IP Telephone Systems
Including On-Premise, Multi-Facility & Hosted

Panasonic Business Telephone Systems Including Huge Discounts & Free Extended Warranties For Nonprofits Digital and IP Systems To Suit Every Business Need, Size and Budget

Whether your organization needs 3 phones or 300; whether your organization has one facility, or multiple buildings on one campus, or even multiple locations across the globe; whether your organization has remote staff or needs mobile access; Panasonic and TRS has the systems and solutions to meet every need, size and budget.

EVEN BETTER THAN THAT...

Panasonic, TRS and the 501C3 Technology Initiative have combined resources to provide your Nonprofit Organization with **HUGE DISCOUNTS** on new systems and the ancillary equipment and services.

This includes **FREE EXTENDED WARRANTIES** and significant **LABOR DISCOUNTS** on system support and maintenance, as well as TRS's proprietary **60-DAY ALL-INCLUSIVE INSTALLATIONS**.

HUGE DISCOUNTS

Panasonic provides Nonprofits up to 45% off on all New Telephone / Communications Systems & Servers hardware, including system cards and licenses.

These discounts also apply to all endpoints: IP, digital, SIP and/or DECT terminals and telephones

FREE EXTENDED WARRANTIES

TRS, through the 501C3 Technology Initiative, is - *at no additional charge to the organization* - giving all Nonprofits the Panasonic 5 Year Warranty Extension, providing a **SEVEN YEAR WARRANTY** on all new Panasonic Phone Systems and equipment.

LABOR DISCOUNTS

TRS, through the 501C3 Technology Initiative, *always* provides Nonprofit organizations discounted labor rates for Phone System Installation, Service, Support and Maintenance.

Often Providing Nonprofits Free System Installation!

60-DAY ALL-INCLUSIVE INSTALLATIONS

Whereas most system dealers include a minimal amount of time to install the new system, like maybe 4-8 hours for the main system components and/or (possibly) 10-20 more minutes per phone...

USUALLY THIS IS NOT ENOUGH TIME TO GET EVERYTHING INSTALLED AND WORKING, MEANING YOU SHOULD EXPECT ADDITIONAL FEES FOR "INSTALLATION OVERTAGES."

TRS ALWAYS Provides All Nonprofit Organizations With An All-Inclusive, 60-DAY Installation Window!

This means TRS includes All Labor for the Complete System Installation, Programming, Configuration and Any Other System Modifications for the First 60-Days.

DONATIONS ARE A REAL POSSIBILITY

Quite often, TRS will have full systems and/or system components (usually **USED!**) donated through them to the 501C3 Technology Initiative. Making them available for Nonprofits that have a need & "best fit."



We Are Devoted To Saving Nonprofit Organizations Tons Of Money!



Voice

Mass Notification and Paging Systems
Including Call Buttons, Talk-Back and Alerting

Valcom Communication Systems Including Huge Discounts & Free Extended Warranties For Nonprofits Intercom, Mass Notification, Page Control and Alerting Systems

Valcom’s communication solutions can help keep your people safe, informed and on schedule. From simple voice paging and intercom, to clocks and bell scheduling, to mass notification across multiple platforms, Valcom can help your Nonprofit Organization with daily, recurring and emergency communications.

EVEN BETTER THAN THAT...

TRS and the 501C3 Technology Initiative have created a relationship with Valcom that allows TRS to provide your Nonprofit with **HUGE DISCOUNTS** on new Valcom equipment and the ancillary services.

This includes **FREE EXTENDED WARRANTIES** and significant **LABOR DISCOUNTS** on system support and maintenance, as well as TRS’s proprietary **60-DAY ALL-INCLUSIVE INSTALLATIONS**.

HUGE DISCOUNTS

TRS, via the 501C3 Technology Initiative, provides Nonprofits up to 25% off on all New Valcom Page Control System Equipment; up to 35% off on all new Valcom Speakers and Horns; and up to 50% off on all other Valcom Ancillary Equipment.

FREE EXTENDED WARRANTIES

Valcom’s Standard Warranty on all of their equipment is One Year. TRS, gives - **at no additional charge** - all Nonprofit Organizations a minimum Two Year Valcom Warranty, that’s One Year Warranty Extension, or:

A FREE 100% WARRANTY UPGRADE.

LABOR DISCOUNTS

TRS, through the 501C3 Technology Initiative, *always* provides Nonprofit organizations discounted labor rates for Valcom System Installation, Service, Support and Maintenance.

Often Providing Nonprofits Free System Installation!

60-DAY ALL-INCLUSIVE INSTALLATIONS

TRS ALWAYS Provides All Nonprofit Organizations With An All-Inclusive, 60-DAY Installation Window!

This means TRS includes All Labor for the Complete System Installation, Programming, Configuration and Any Other System Modifications for the First 60-Days.

TRS OFFERS FREE DESIGN CONSULTING

Choosing the best system for your Organization is not really the problem. The real problem is in figuring out exactly what you need in the first place.

TRS provides all Nonprofits **Free** Paging / Intercom System Design Consulting. We work with your team to learn your organizations goals for coverage and functionality needs. We then create a full system “Requirements Plan” for your organization.





Data

Networking and CyberSecurity Solutions
Including Hardware, Software and Managed Services

Wired and Wireless Networking Including Huge Discounts On Equipment and Labor For Nonprofits Hardware, Software, Managed Services and CyberSecurity

TRS has been providing complete networking solutions to all of Central Texas for almost four decades now. Whether your Nonprofit needs basic help with your Wired or Wireless Networking, or you need more sophisticated expertise to help protect your organization against today's cyber-crime, TRS has the experienced I.T. team you need.

EVEN BETTER THAN THAT...

TRS, through their 501C3 Technology Initiative, has established multiple relationships with some of the world's leading Data / Network Hardware, Software and Application manufacturers and distributors.

These alliances allow TRS to provide your Nonprofit with **SIZEABLE DISCOUNTS** on various, new hardware / equipment and software / applications.

TRS offers many services to help your Nonprofit best implement and manage your technology. We also provide amazing **LABOR DISCOUNTS** for onsite, remote and over-the-phone service.

SIZEABLE DISCOUNTS

TRS, via the 501C3 Technology Initiative, provides Nonprofits various discounts (ranging from 5% all the way up to 60%) on the various hardware / equipment and/or software / applications.

Each individual manufacturer has their own criteria and offers TRS different discounts (percentages and levels) based on the type of and/or quantity of the items being procured.

Some Software Is Provided To Nonprofits for Free!

LABOR DISCOUNTS

TRS, through the 501C3 Technology Initiative, *always* provides Nonprofit organizations discounted labor rates based on the services being performed.

Usually Offering (At Least) A 25% Labor Discount!

HYBRID MANAGED SERVICES

TRS, has created their own Hybrid Managed Services offering, with **SPECIAL PRICING** for Nonprofits.

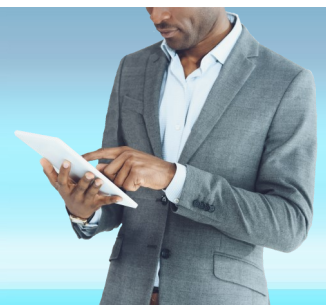
Unlike all other Managed Services offerings, with the TRS Hybrid model, you only pay for the services your Organization actually receives.

There are no question marks about the actual value you receive. There are no vague invoices, with single line-item service entries. We list the exact device along with a detailed time record and description of the work performed.

SPECIAL PRICING

The TRS Managed Services offering is designed to be the most cost-effective Managed Services offer EVER!

*EASILY Saving Nonprofits 60% to 75% (or more),
On Their Monthly Managed Services rates.*



We Are Devoted To Saving Nonprofit Organizations Tons Of Money!



Security

Surveillance and Security Systems

Including Cameras, Access Control and Intrusion / Alarm

Full Service Commercial Security Systems **Including Huge Discounts On Equipment and Labor For Nonprofits** **Video Surveillance, Access Control and Intrusion Detection**

Providing a safe environment while protecting the facility, staff, visitors and the organization’s valuable assets is a multi-faceted, but critical component of every Nonprofit’s business strategy. TRS only installs high quality systems, from the industry’s leading manufacturers, and stands behind them with exceptional support.

EVEN BETTER THAN THAT...

TRS, with the 501C3 Technology Initiative, make sure Nonprofit Organizations get **HUGE DISCOUNTS** on new security systems and the ancillary equipment and services.

This includes **FREE EXTENDED WARRANTIES** and significant **LABOR DISCOUNTS** on system support and maintenance, as well as TRS’s proprietary **60-DAY ALL-INCLUSIVE INSTALLATIONS.**

HUGE DISCOUNTS

TRS provides Nonprofits up to 40% off on all New Security Systems.

Discounts also apply to all of the various ancillary equipment: Cameras, HDDs, Sensors, Locks, etc.

FREE EXTENDED WARRANTIES

TRS, through the 501C3 Technology Initiative, gives - *at no additional charge* - all Nonprofits the best add-on Camera System Warranty in the industry:

TRS 10 Year Prorated Surveillance Warranty

This Warranty Covers Every Component Of The Camera System Above And Beyond The OEM & HaaS Warranties!

LABOR DISCOUNTS

TRS, through the 501C3 Technology Initiative, *always* provides Nonprofit organizations discounted labor rates for Security System Installation, Service, Support and Maintenance.

Usually Offering (At Least) A 25% Labor Discount!

60-DAY ALL-INCLUSIVE INSTALLATIONS

TRS ALWAYS Provides All Nonprofit Organizations With An All-Inclusive, 60-DAY Installation Window!

This means TRS includes All Labor for the Complete System Installation, Programming, Configuration and Any Other System Modifications for the First 60-Days.

ACCESS CONTROL & INTRUSION / ALARM

TRS partners with an extremely experienced Access Control and Intrusion Detection company, AWEI.

AWEI has been in the Commercial and Residential Security business for over 15 years and has 1000’s of Security System and Monitoring clients across Texas.

AWEI shares TRS’s beliefs and embraces the 501C3 Technology Initiative. AWEI does an amazing job of helping Nonprofits save money on Security Systems.

